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Healthcare Facilities Management Society of New Jersey (HFMSNJ)
... Serving Healthcare Since 1949
Happy Holidays! We are so blessed to have **YOU** in our HFMSNJ circle of friends, colleagues, and professional partners. The year of 2016 was very exciting and eventful for us. Throughout the year we achieved new levels of accomplishments and gathered many memories, and served our members beyond their expectations.

All our members worked together for one common goal to balance our ECO (Engineers / Architect, Contractor / Vendors, Owner / Facility Management). We rely on each other to learn by sharing knowledge & know-how from individual’s areas of expertise. Our vendors and professionals helping us to bring quality educational sessions on codes and standards’ and training on new technologies. In $40 a year membership fees our members are able to sharpen their knowledge to run and maintain healthcare facilities.

Our organization is managed by volunteers who has environment of care for best patient care at their heart and in their actions. I owe my humble appreciation to all volunteers helping us in our mission. A huge part of our success and progress are: Hank Schuurman (recipient of 2016 Facilities Manager of the Year award), William Anderson (recipient of 2016 President’s Award), Lyndsay Schnell (recipient of 2016 President’s Award), Oscar Gonzalez, Robert Roop, Mike Olesinski, Mike DiPadova, Mike Jones, Benett Rosen, Bob Neumann, Kathy Melle, Frank Keller, and Pete Appelmann.

In year 2016, HFMSNJ maintained ASHE’s Platinum Level of Affiliation. Thanks to Rick Ciullo for his hard work and attention to details in preparing application for this award. In June we have an extremely well attended All Day training and Trade Show. Darren Siker is credited for his extremely hard for the trade show and Golf Outing that was held in September. Our other rising and shining stars are: Robert Pietropinto and Bob Morrison who recruited over 28 new members in a year, Diana Barsoum updated to our roster. She created beautiful flyers for events, and helped Benedict DiFranco on News Letters. Donna Terzano for preparing a best ever ad journal which is now at the printer. Next year we will be 90% digital on our ad journal. Janna Cohen, a pro in our holiday party planning organized a best holiday party for us with 123 attendees. Visit our website to see pictures with beautiful holiday back drops are proof of all fun, food, and friends. Caroline Polhemus has completely upgraded our website with the most current information.

We continue social justice and made five donations to cancer related non for profit charities. I have many good things to talk about our member, supporter, and our achievements. So why don’t we do it in person at the next meeting on January 19, 2017? Looking forward to see you again and often in 2017. Please stay in touch. May the New Year be prosperous and memorable for you and your family.

**Best wishes from the entire executive committee of HFMSNJ**

Sincerely,

Raj Shah

Rajendra N. Shah, PE, MBA, CHC, BSME, CHFM, FASHE
President, HFMSNJ
Colleagues and friends,

As 2016 comes to a close, I hope that overall you are satisfied with the overall outcome of your year, both personally and professionally. Our chapter has remained strong, in membership, education and constant activity, which I feel has been quite beneficial for us as leaders in the workplace.

The career path that we have chosen is not an easy one. There are many tasks we must complete on a daily basis, and many unexpected issues that arise, to varying degrees. Our preparedness, and our ability to act accordingly is frequently under the microscope of those above us, as well as those we organize and direct on a daily basis. It is crucial that we handle every task professionally and make sure that it is resolved accordingly so that we are able to continue being effective at what we were appointed to do.

It is in my hopes that you can look back and find benefit to all that this organization has offered you in this past year, both educationally and socially, and as I transition into my new role in 2017, we continue to expand on issues that will help our members become stronger leaders in the workplace. A few of the topics we have instore for next year:

<table>
<thead>
<tr>
<th>Jan 2017</th>
<th>The Forgotten Energy: Comprehensive Steam Trap Maintenance and the Impact to the Down Stream Steam systems.</th>
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<td>Feb 2017</td>
<td>TJC Panel discussion: The Old, The Current and The Real Surveys with the new Codes and REGs.</td>
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<tr>
<td>March 2017</td>
<td>The Real Story about Doors and NFPA 80/105/101</td>
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<td>April 2017</td>
<td>Life After PFIs and the EC/LS Updates</td>
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And More To Come In 2017…. A WHITE PAPER ON MOVING FROM A PROPRIETARY BUILDING AUTOMATION SYSTEM TO AN “OPEN” OR NATIVE BAC-NET BUILDING AUTOMATION SYSTEM. By VICTOR MOSCHELLA.

An Excerpt from the paper: The paper is not intended to persuade the audience to migrate to an open code, native bac-net system as the reasons are both numerous and obvious; competitiveness, pricing, serviceability, and ease of expansion just to name a few. This paper is intended to educate the audience on the nuances of insuring that the system desired is the system provided. For the benefit of those not directly involved in the utilization of a building automation system (BAS) there are some aspects that should be explained. BAC-NET is a language developed under the auspices of the American Society of Heating, Refrigeration and Air Conditioning Engineers or ASHRAE. It is intended to standardize the programming language used to control peripheral devices used in a BAS. A common mistake made by many is that just by asking for a BAC-NET system does not mean that the user will get an open, non-proprietary system because the “front end” (GUI) or controller that sends the commands via BAC-NET to the peripheral devices may indeed be a proprietary piece of hardware, meaning that it can ONLY be serviced by the manufacturer of that controller. This is the purpose of this paper, to clarify what is needed for the user to truly have an open, BAC-NET BAS within their facility.

More to follow………………………. In Q1 2017

I would like to thank Jessalyn Darlea for agreeing to join the Education Committee and help me with the huge task of facilitating all the educational duties that lay ahead for this year.

Warmest Wishes to you and yours,

Michael Jones, FM-CHSP-FSM,EMS,CCOS,CRCM
President-Elect
Chair of Education

“To whom much is given much is required.”
LEADERSHIP LESSON

Disney Institute Vice President, Jeff James, offers tips for helping employees understand how their work fits into the overall mission:

- **Lead the way.** Show employees that you follow the common-purpose model. When employees see their leaders display the same behaviors expected of them, they are more likely to be invested in their jobs.

- **Empower employees.** “We treat employees the same way we expect them to treat guests. That includes empowering them to do the right thing for a guest without having to seek approval from a manager.”

- **Communicate.** Disney’s leaders consistently communicate the reasons for rules, regulations and new expectations so employees understand how their work and actions affect the bottom line.

- **Ask for feedback.** Employees are more likely to provide great customer service if they know they can give their leaders ideas for making things better. “Some of the best ideas have come from a simple hallway conversation between an employee and a manager.”

- **Bask in the results.** Disney consistently shares positive customer feedback with employees at all levels. "Those letters and stories from guests are what keep us motivated.”

  – The Customer is King, by John H. Ostdick (Success Magazine, August 2012)

Take-away Questions:
1) Which of these five strategies would provide positive results in your business?
2) Which strategy are you going to begin this week?

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**Minimum Effective Dose**

You do not need a higher dose than is effective. (There is a point of diminished return)

– Michael Hyatt
Veterans Day is a day set aside to honor those who have served their country. It traces its roots back to World War I when it was known as Armistice Day. In 1954, in its original proclamation on Armistice Day, Congress spelled out the purpose for the commemoration:

“Whereas the 11th of November 1918, marked the cessation of the most destructive, sanguinary, and far reaching war in human annals and the resumption by the people of the United States of peaceful relations with other nations, which we hope may never again be severed, and Whereas it is fitting that the recurring anniversary of this date should be commemorated with thanksgiving and prayer and exercises designed to perpetuate peace through good will and mutual understanding between nations; and Whereas the legislatures of twenty-seven of our States have already declared November 11 to be a legal holiday: Therefore be it Resolved by the Senate (the House of Representatives concurring), that the President of the United States is requested to issue a proclamation calling upon the officials to display the flag of the United States on all Government buildings on November 11 and inviting the people of the United States to observe the day in schools and churches, or other suitable places, with appropriate ceremonies of friendly relations with all other peoples.”

“The willingness with which our young people are likely to serve in any war, no matter how justified, shall be directly proportional to how they perceive the Veterans of earlier wars were treated and appreciated by their nation.”

– George Washington

Take-away Questions:
1) How will our young people perceive earlier veterans were treated and appreciated?
2) What are we doing to make sure they are?
Watch That Mouth!

“Importance of these three words in our life,” by my father, Mr. Shah.

Typically a person converses via the mouth. The mouth on the face makes a person look pretty. A smile grows on your face and happiness measured by the size of the mouth’s opening. Pain from the entire body typically gets expressed via the mouth. What you put in your mouth will build or deteriorate your health.

Words from the mouth can:
- Reflect your personality
- Chant a prayer or gossip
- Express our feelings i.e. love, hate, anger
- Break or restore relationships
- Influence & encourage “future” leaders
- Enthusiasm of “future” leaders
- Start or stop fights/ war/ disagreements
- Build or destroy self-esteem

To feed the mouth:
- One has to work
- One might do crime
- One might beg, borrow, steal, or lie

So, “Watch That Mouth” for better relations and success in your life!
NEW MEMBERS OF 2016

This year, we welcomed new members:

- Louis Babecki
- Daniel Bensimon
- Dave Buckman
- Luis Cacers
- Robert Carney, CHFM, BEAP, OPMP, PEM
- Mark Dougherty, FACHE
- Mark Evers
- Steven Garcia
- Lourdes Hernandez
- Tim Laboranti, AIA, LEED, NCARB
- Lee Levicoff
- William Lobdell
- Fred Missel, PE
- Glenn Mohring
- Matthew Mokracek
- Katie Obergfell
- William Payne
- Caroline Polhemus
- Benett Rosen
- Dennis Rudloff, CHFM
- Tracy Schnyer, AIA
- Thomas Sparling
- James Toner
- Sean Torpey, PE
- Robert Tweed
- Cindy Vasta
MEMBER ACHIEVEMENTS

We congratulate the following HFMSNJ members who achieved SASHE, FASHE and/or CHFM designation with the American Society for Healthcare Engineering and the American Hospital Association.

- William D. Anderson, FASHE, CHFM
- George E. Aninwene, MBA, CHFM
- Robert H. Bartels, CHFM, CHSP, CHEP, FASHE
- Joseph A. Berlesky, CHFM
- Robert Carney, CHFM, BEAP, OPMP, PEM
- Cheuk Chin, P.E. CHFM
- Charles F. Church, CHFM
- Michael DePadova, NJLMP, BSME, MHA, CHFM
- Benedict DiFranco, CHFM, SASHE
- John DiGirolomo, MBA, FASHE, CHFM, CHSP, CHEP
- Ed Fay, CHFM, CHSP
- George Gancsos, CHFM
- Leo M. Gehring, CHC, CHFM, FASHE
- Gary Giovinnazzo, CHFM, CHEP, CHSP, SASHE
- Joseph Glaski, MBA, FASHE
- Oscar Gonzalez, CHFM, SASHE
- Edward Grogan, CHFM
- William T. Guy, Jr., FASHE
- Jeffrey Henne, CHSP-FSM, CHEP, SASHE
- Wayne E. Kinder, FASHE
- Thomas P. Lazarro, MBA, FASHE, CHFM
- Salvatore L. Micale, CHFM
- Kiran Mody, CHFM, CHSP, CSP
- Michael C. Moore, CHFM
- Scott Reilly, CHSP, CHFM
- Dennis Rudloff, CHFM
- John Schliewenz, AIA, CHFM
- Henry K. Schuurman, CHC, CHSP, CHFM, SASHE
- Rajendra Shah, P.E., MBA, BSME, CHC, CHFM, FASHE
- James A. Shoemaker, FASHE
- George L. Thomas, FASHE, CHFM
- Thomas Tufaro, CHFM
- Edo Volaric, CHFM
- Dale Woodin, CHFM, FASHE
SOCIAL JUSTICE

ON DECEMBER 3rd MEMBERS & FRIENDS VOLUNTEERED FOR HABITAT FOR HUMANITY IN NEWARK, NJ …

THE UNIT WE VOLUNTEERED AT ON JULY 9th HAS BEEN FURNISHED …

A special thank you to Frank Keller, Social Justice Chair
Happy Holidays!

Thank you for joining us on December 2nd for the annual HFMSNJ Holiday Party!
Happy Holidays!

Thank you for joining us on December 2nd for the annual HFMSNJ Holiday Party!

A special thank you to Janna Cohen for another successful party!
HFMSNJ OFFICERS, TRUSTEES & COMMITTEES

Officers:
Rajendra Shah PE, MBA, CHC, BSME, CHFM, FASHE, President
Mike Jones, CHSP-FSM, EMS, CCOS CRCM, President Elect
William Anderson, CHFM, FASHE, Treasurer
Lyndsay Schnell, Secretary
Michael Olesinski, Sergeant-At-Arms

Trustees:
Michael DePadova, MHA, CHFM, Past President 2015
Hank Schuurman, CHC, CHSP, CHFM, SASHE, Past President 2013-2014
Oscar Gonzalez, CHFM, SASHE, Past President 2002-2003
Robert W. Neumann, CHFM, Past President 2000

Committees:
Advocacy & ASHE Liaison: Robert N. Roop, PE
Audit and Nominating: Hank Schuurman, CHC, CHSP, CHFM, SASHE
Awards & Recognition: John DiGirolomo, CHFM, FASHE, CHSP, CHEP, MBA
Education: Mike Jones, CHSP-FSM, EMS, CCOS CRCM
Engineering Advisory Board: Robert W. Neumann, CHFM
Membership & Registrar: Diana Barsoum, Robert Pietropinto and Bob Morrison
Newsletter: Diana Barsoum, Ben DiFranco, CHFM, SASHE

Coordinators:
Ad Journal: Donna Terzano, AIA, NCARB, LEED BD+C
Audio Visual: Bennet Rosen
Trade Show & Golf Outing: Jason Lee
Levels of Affiliation: Lyndsay Schnell, Richard D. Ciullo
Photographer: Peter H. Appelmann, Sr., Bennet Rosen
Public Relations: Hank Schuurman, CHC, CHSP, CHFM, SASHE
Social Justice: Frank Keller
Website: Caroline Polhemus
Special Events: Janna Cohen
INTERESTED IN JOINING HFMSNJ?

Our membership consists of Healthcare Facility Administrators, Supervisors, Architects, Engineers and Consultants. To join, please fill out an application:
http://www.hfmsnj.org/p/memberap.php

感染您加入HFMSNJ？

我们的会员包括医疗设施管理人员、监督人员、建筑师、工程师和顾问。要加入，请填写申请表:
http://www.hfmsnj.org/p/memberap.php

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Search for our LinkedIn Page and Follow Us!

感谢您！

From the Newsletter Committee:

Diana Barsoum
Benedict DiFranco, CHFM, SASHE